



# Alexander Beard (International Schools & Aid Agencies) Limited

## Proposal for Services

### **Enabling you to move forward – and bring your staff with you**

Alexander Beard (International Schools & Aid Agencies) Limited would like to submit this proposal for services to support your organisation in achieving its goals for improving your efficiency and 'ROI' by providing a complete solution to your corporate benefits package enabling your 'field facing staff' to reflect their confidence in your organisation by ensuring their needs are met in the various and sometimes challenging environments they work in.

We are partnered with many organisations throughout the world —organisations committed to improving the overall benefits of their multi-national workforce through our specialist 'tailor made' solutions and full support administration services, working hand in hand with your management team to deliver the employee benefit solutions you need as your worldwide business develops.

We have over 25 years of experience, working in niche markets throughout the world.

Our International Schools Retirement Plan has in excess of 1,100 active participants with over US\$20 million under management.

Following talks with InsideNGO, the Washington DC based trade and professional body for international Charities and NGO's they agreed to endorse a similar plan for their corporate membership and the TCN International Retirement Plan was launched at their annual conference in July 2011. References can be requested.

People in Aid, the professional body for UK based charities followed with their endorsement in 2012.

This plan now has 7 prestigious organisations in membership providing retirement benefits for their Expat employees, where annual contributions are already approaching the US\$1.5 million level.

More and more employees in the international marketplace are demanding a robust and rewarding range of employee benefits and we can provide these as well as an electronic portal through which your HR department can deliver the information we need to manage these benefits on your behalf.

We offer you a complete solution of staff benefits, tailor made to your demands and needs. We work with industry partners and develop the plans and requirements of your organisation to enable you to offer the most comprehensive package to your staff regardless of their nationality and where they are employed. We understand the nature of a short term contract worker and the conditions they expect to find within their contract.

We can deliver the flexibility and knowledge that your organisation needs to respond to the various employee benefits problems encountered in the different regions of the world.

We can help you stay in control of the various needs and demands of your workforce within the different jurisdictions they work in - leading to savings in time, pressure and budget constraints within your Human Resources capacity.



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Why do you need to address this situation? – a multi-cultural and diverse workforce all have different specific needs that your in house HR department **may** have little experience of, leading to frustration from your end user, the field worker, who needs to feel their needs are being met in order to perform at their best.

We will deal with your individuals – your plans will be white-labelled to your organisation but will be integrally managed, by a dedicated and experienced team at our UK HQ with 1-2-1 assistance available through a dedicated email address.

### Our Proposal

- To allow us to meet you, without obligation, to discuss this overall proposal
- To look at what we have achieved with other organisations we partner with
- To develop a staff benefits package that can be the blue print for your organisation throughout the world
- To allow us to negotiate and find the best solutions within your budget constraints

### Why Alexander Beard?

- 25+ years of experience
- A good well established reputation backed up by solid references from individuals of high standing in the NGO and International education marketplace

We look forward to the opportunity of working with your organisation and supporting your efforts to improve your staff benefits package. We are confident that we can meet the challenges ahead, and stand ready to partner with you in delivering an effective support solution.

If you have questions on this proposal, feel free to contact Paul Beard at your convenience by email at [pdb@abg.net](mailto:pdb@abg.net). Or by phone at **+44 (0) 151 346 5460** or **+44 (0) 8446 780078**

Thank you for your consideration.

**Please note that the *International Schools Retirement Plan* and associated services are not regulated by the FCA and does not offer the protection of the Financial Ombudsman Service.**